

Morley Real Estate Group

SELLER Call-In Sheet

Date: _____

Name: _____ Phone (home): _____ Phone (cell): _____

Address: _____ Phone (work): _____ Email: _____

_____ Personality Type: **D I S C**

How did you hear about us? _____

Have you received our information package or spent some time reading through our website? _____

Is your house currently on the market? **Y** or **N** **If yes**, Where do you have it priced at? _____

Do you have a few minutes to tell me about your home?

Style _____ Square Feet _____ # of BRs _____ # of Baths _____

Garage _____ Size of lot / acreage _____

Special Amenities / Other: _____

What is the age of your home? _____ How long have you lived there? _____

What do you think the value of your home is? _____

What's the reason that you are selling? _____

When do you need to sell? _____

Where are you moving to? _____ **if out of town**, Do you know a real estate professional there?

Are you interviewing any other agents? _____

What are you looking for in the agent you hire? _____

Where would you like the information packet sent to? _____

Enter into Top Producer and assign Seller Lead contact type

Email John with notes entered into Top Producer and the lead source

Enter lead into Business Tracking Sheet on Google Docs