

THE STICK WITH STEVE TEAM
SELLER QUESTIONNAIRE

His D-I-S-C _____

Her D-I-S-C _____

Name: _____

Spouse: _____

Address: _____

Phone (Home): _____

His (Work): _____ Her (Work): _____

His (Cell): _____ Her (Cell): _____

His (Email): _____ Her (Email): _____

Contact Source: _____

Why are you Selling? _____ Need to sell by? _____

What are you looking for in an agent? _____

PROPERTY:

_____ Bedrooms _____ Baths _____ Stories/Style _____ Construction _____ SF

_____ Age _____ Garage Att. Det. _____ Basement Finished Unfinished

_____ Family Room *Updates: _____

Name on Title: _____

Bought when? _____ For how much? \$ _____

What's it worth now? \$ _____ How much do you owe? _____

Balance of 2nd Mortgage: \$ _____ Home equity loans? _____

REFERRAL:

Destination: _____

Can I help you find your next home? _____

Can I refer you to an agent? _____

SERVICE:

Has your house ever been listed before? Yes, _____ # times No

When: _____ How long? _____ Didn't sell because...

Listed by: _____

Other agents being considered: _____

APPOINTMENT: _____

NOTES: _____

Listing Packet: Sent overnight Yes No *Verify mailing address same as above
if not where: _____